

# STEPHEN PIERALDI

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Public Profile <https://www.linkedin.com/in/pieraldi> <http://www.pieraldi.com>

## High level background

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A CEO, Versatile Executive, and former founder of leading global technology companies in healthcare cybersecurity. Raised millions of dollars in investment as both a founder and Venture Capitalist. Known for leadership, strong execution skills, resourcefulness, collaboration and getting results quickly within budget. Demonstrated success in creating intellectual property with several patents. Has run large organizations on a global level. Has lectured at U.C. Berkeley, mentored and judged for the NSF iCorps node, and worked with M.I.T. in the GSW program.

Startup to fortune 500 experience  
Created and funded multiple startups  
IPO experience  
Run full International and domestic sales  
Software and hardware systems modeling  
E-Commerce Systems back / front end

Enterprise/Internet software corporate strategy  
P&L fiscal controls  
IT industry certified professional  
Practical programming and agile skills  
UI and VI Design and Creation  
Cyber-Security – former government clearances

## Experience

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### Jabil Inc.– Current

November 2017 - Current

Fellow. Business Unit Director in the Compute and Storage divisions of Jabil. Manage key accounts of \$1.8B providing technical and fulfillment market solutions. Internally advising on Software and Hardware development and security.

### U.C. Berkeley

Sept 2007 – Current

Capstone Entrepreneur Advisor, lecturer and faculty professor. Developed the challenge lab curriculum creating a number of student lead startups focused on Big Data and Cyber-Security. 2 Semesters using the Harvard Case Method and teaching Product Management

### E8 Security -VMWare (Acquired)

April – 2017 – November 2017

Sr. Director of Product Management creating machine learning tools for Data Scientist and Cyber Hunters. Simplified tool chains for advanced online and on-premise behavioral analytics.

### Fidelis Cybersecurity

March 1, 2016 - April 1, 2017

Sr. Director of Product Management – Analytics - Was a acquired with a portion of my analytics team over from Sideband to develop cognitive analytics models for threat research teams.

**Sideband Networks inc.****Oct 2014 – January 2015**

VP of Engineering shifting company from network awareness into Machine Learning Cyber-Security. Custom DPI, DSP and advanced cognitive analytics were developed to address critical asset protection at line rate. This system can be thought of as Big Data in real-time.

**TotalPhase inc.****Jun 2012 – Oct 2014**

Reorganized operating company to address new markets in Test and Measurement. Transitioned owners into board roles and trained a new CEO into position. Developed key products for market expansion. Company is set to achieve CAGAR 25%. Grew from \$4M to \$10m run rate company.

**Curaseal inc.****July 2010 – June 2012**

Helped create this innovative medical device curing fistulas. This resulted in raising \$25M and 6 patents. Products are currently in clinical trials with 93%+ efficacy rates. Patents awarded in me.

**iForem/iModa****November 2007 – June 2010**

Founder CEO. Executed on Cyber-Security version of DropBox. Created and built the technologies from ground up. Filed patents. Transitioned from CEO role in December 2009 company sold to government – Created Highly Secure market trust contracts and early distributed computer security models (Blockchain like)

**Gabriel Venture Partners****November 2003 – November 2007**

Responsible for all company IT infrastructures. Entrepreneur in residence advising on technology, healthcare and enterprise deals. IM&M Manager for the firm. Chair for the VCIT group in Silicon Valley.

**Carethere****June 2000 – June 2002**

CTO and E-Commerce EVP. Built revenue channels for E-commerce. Advertising monetization technology. First true front to back end XML publishing system sold to J&J and Baxter RMS.

**Neoforma (NEOF)****June 1997 – June 2000**

Founding Executive – EVP of Business Development & International Sales. Closed Seed funding, A, B and C rounds leading to IPO. Created patented process technology. Business development and large M&A deals. Created the B2B commerce strategy in healthcare and formed the basis for the B2B Internet segment. Raised \$70M. Patent for reverse auction methodology and computer systems

**Open MRI / IES****Jan 1994 – June 1997****More History is Available on LinkedIn****June 1997 – 1977****Education****College of San Mateo****1982 - 1984**

Computer Programming and Paleontology

**Various Colleges – University Cologne****1986 - 1991**

Computer Programming, Paleontology, Physics, Power and Grounding

Numerous teaching boot-camp programs. Trained and mentored to teach the Harvard Case Method.

## Certifications

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Engineer Class Armature Radio License KDGZDS

FDA, Good manufacturing process (GMP) certified – Also ISO 9001 certified

Radiological Technicians License

Search and Rescue / EMT Certifications (California)

Suba Dive Master (PADI)

Kempo Karate 2<sup>nd</sup> Dan Black Belt (Yamaguchi Family)

Numerous industry certifications for Product Management, Systems level design and programming